# BALANCE SHEET (consolidated) 

Quarter 2/ 2009

|  |  |  | Unit. VND |
| :---: | :---: | :---: | :---: |
| ASSETS | Code | Ending Balance | Beginning Balance |
| 1 | 2 | 3 | 4 |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 | 4.047.900.505.389 | 3.187.605.013.312 |
| I. Cash and cash equivalents | 110 | 875.810.906.593 | 338.653.634.582 |
| 1. Cash | 111 | 195.001.906.593 | 132.976.253.257 |
| 2. Cash equivalents | 112 | 680.809.000.000 | 205.677.381.325 |
| II. Short-term financial investments | 120 | 984.964.653.192 | 374.002.285.692 |
| 1. Short-term investments | 121 | 1.085.853.081.992 | 496.998.072.070 |
| 2. Provision for devaluation of short-term security investments (*) | 129 | (100.888.428.800) | (122.995.786.378) |
| III. Receivables | 130 | 657.549.152.693 | 646.384.971.761 |
| 1. Trade accounts receivables | 131 | 520.573.058.101 | 530.148.996.144 |
| 2. Advances to suppliers | 132 | 112.628.677.367 | 75.460.561.209 |
| 3. Short-term internal receivables | 133 | - | - |
| 4. Receivable in accordance with contracts in progress | 137 | - | - |
| 5. Other receivables | 138 | 24.654.756.073 | 40.922.794.538 |
| 6. Provision for short-term bad receivables (*) | 139 | (307.338.848) | (147.380.130) |
| IV. Inventories | 140 | 1.239.919.773.538 | 1.775.341.893.286 |
| 1. Inventories | 141 | 1.251.064.333.315 | 1.789.645.993.109 |
| 2. Provision for devaluation of inventories (*) | 149 | (11.144.559.777) | (14.304.099.823) |
| V. Other short-term assets | 150 | 289.656.019.373 | 53.222.227.991 |
| 1. Short-term prepaid expenses | 151 | 50.857.659.510 | 31.459.932.494 |
| 2. VAT deductible | 152 | 9.441.837.610 | 19.195.984.660 |
| 3. Tax and accounts receivable from State budget | 154 | 226.000.000.000 | - |
| 4. Other short-term assets | 158 | 3.356.522.253 | 2.566.310.837 |
| B. LONG-TERM ASSETS (200=210+220+240+250+260) | 200 | 2.792.088.325.413 | 2.779.353.212.965 |
| I. Long-term receivables | 211 | 58.852.723 | 474.494.723 |
| 1. Long-term receivables from customers | 211 | - | - |
| 2. Capital receivable from subsidiaries | 212 | - | - |
| 3. Long-term inter-company receivables | 213 | - | - |
| 4. Other long-term receivables | 218 | 58.852.723 | 474.494.723 |
| 5. Provision for long-term bad receivable (*) | 219 | - | - |
| II. Fixed assets | 220 | 2.078.207.436.799 | 1.936.922.488.423 |
| 1. Tangible fixed assets | 221 | 1.600.266.166.665 | 1.529.186.585.828 |
| - Historical cost | 222 | 2.789.924.843.351 | 2.618.637.470.902 |
| - Accumulated depreciation | 223 | (1.189.658.676.686) | (1.089.450.885.074) |
| 2. Finance leases fixed assets | 224 | - | - |
| - Historical cost | 225 | - | - |
| - Accumulated depreciation | 226 | - | - |
| 3. Intangible fixed assets | 227 | 45.902.459.205 | 50.868.169.138 |


| - Historical cost | 228 | 81.666.108.997 | 79.416.077.317 |
| :---: | :---: | :---: | :---: |
| - Accumulated depreciation | 229 | (35.763.649.792) | (28.547.908.179) |
| 4. Construction in progress expenses | 230 | 432.038.810.929 | 356.867.733.457 |
| III. Property investment | 240 | 27.489.150.000 | 27.489.150.000 |
| - Historical cost | 241 | 27.489.150.000 | 27.489.150.000 |
| - Accumulated depreciation (*) | 242 | - | - |
| IV. Long-term financial investments | 250 | 420.780.078.186 | 570.657.269.351 |
| 1. Investment in subsidiaries | 251 | - | - |
| 2. Investment in joint-venture | 252 | 23.701.955.551 | 23.701.955.551 |
| 3. Other long-term investments | 258 | 514.085.973.800 | 546.955.313.800 |
| 4. Provision for devaluation of long-term finance investment | 259 | (117.007.851.165) | - |
| V. Other long-term assets | 260 | 265.552.807.705 | 243.809.810.468 |
| 1. Long-term prepaid expenses | 261 | 193.934.851.618 | 195.512.328.998 |
| 2. Deferred income tax assets | 262 | 70.595.710.847 | 47.275.236.230 |
| 3. Others | 268 | 1.022.245.240 | 1.022.245.240 |
| TOTAL ASSETS (100+200) | 270 | 6.839.988.830.802 | 5.966.958.226.276 |
| CAPITAL SOURCES | Code | Ending Balance | Beginning Balance |
| A. LIABILITIES (300=310+320) | 300 | 1.070.344.644.216 | 1.154.432.061.176 |
| I. Short-term liabilities | 310 | 847.444.736.001 | 972.502.442.356 |
| 1. Short-term borrowing and debts | 311 | 9.963.436.000 | 188.221.936.000 |
| 2. Trade accounts payables | 312 | 369.291.115.126 | 492.556.006.179 |
| 3. Advances from customers | 313 | 15.038.321.145 | 5.916.899.180 |
| 4. Taxes and liabilities to State budget | 314 | 163.946.930.935 | 64.187.551.830 |
| 5. Payable to employees | 315 | 43.412.093.720 | 3.103.387.460 |
| 6. Payable expenses | 316 | 181.631.466.349 | 144.052.341.695 |
| 7. Accounts payables-Affiliate | 317 | - | - |
| 8. Payable in accordance with contracts in progress | 318 | - | - |
| 9. Other short-term payables | 319 |  |  |
| 10. Provision for short-term liabilities | 320 | 64.161.372.726 | 74.464.320.012 |
| II. Long-term liabilities | 330 | 222.899.908.215 | 181.929.618.820 |
| 1. Long-term accounts payables-Trade | 331 | 109.349.922.392 | 93.612.316.987 |
| 2. Long-term accounts payable-Affiliate | 332 | - | - |
| 3. Other long-term payables | 333 | 60.000.000.000 | 30.000.000.000 |
| 4. Long-term borrowing and debts | 334 | 17.436.013.000 | 22.417.731.000 |
| 5. Deferred income tax | 335 | - | - |
| 6. Provision for unemployment allowance | 336 | 36.113.972.823 | 35.899.570.833 |
| 7. Provision for long-term liabilities | 337 | - | - |
| B. OWNER'S EQUITY (400=410+420) | 400 | 5.718.133.935.365 | 4.761.912.645.765 |
| I. Capital sources and funds | 410 | 5.609.621.721.674 | 4.665.714.594.626 |
| 1. Paid-in capital | 411 | 1.756.403.100.000 | 1.752.756.700.000 |
| 2. Capital surplus | 412 | 1.064.948.051.177 | 1.064.948.051.177 |
| 3. Other capital of owner | 413 | - | - |
| 4. Treasury stock (*) | 414 | - | - |
| 5. Assets revaluation difference | 415 | - | - |


| 6. Foreign exchange difference | 416 |  | - |
| :--- | :--- | ---: | ---: |
| 7. Investment and development fund | 417 | 1.537 .063 .262 .458 | 869.697 .027 .622 |
| 8. Financial reserve fund | 418 | 175.640 .310 .000 | 175.275 .670 .000 |
| 9. Other fund belong to owner's equity | 419 |  | - |
| 10. Retained profit | 420 | 1.075 .566 .998 .039 | 803.037 .145 .827 |
| 11. Capital for construction work | 421 |  | - |
| II. Budget sources | $\mathbf{4 3 0}$ | $\mathbf{1 0 8 . 5 1 2 . 2 1 3 . 6 9 1}$ | $\mathbf{9 6 . 1 9 8 . 0 5 1 . 1 3 9}$ |
| 1. Bonus and welfare fund | 431 | 108.512 .213 .691 | 96.198 .051 .139 |
| 2. Budgets | 432 |  | - |
| 3. Budget for fixed asset | 433 |  | - |
| C. MINORITY INTEREST | $\mathbf{4 3 9}$ | $\mathbf{5 1 . 5 1 0 . 2 5 1 . 2 2 1}$ | $\mathbf{-}$ |
| TOTAL RESOURCES (300+400) | $\mathbf{4 4 0}$ | $\mathbf{6 . 8 3 9 . 9 8 8 . 8 3 0 . 8 0 2}$ | $\mathbf{5 . 9 6 6 . 9 5 8 . 2 2 6 . 2 7 6}$ |

OFF BALANCE SHEET ITEMS

| Items | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: |
| 1. Operating lease assets |  | - | - |
| 2. Goods held under trust or for processing |  | $225,810,220$ | - |
| 3. Goods received on consignment for sale |  | - | - |
| 4. Bad debts written off |  | - | - |
| 5. Foreign currencies: USD |  | $823,536.85$ | $1,896,238.64$ |
| EUR |  | $3,838.79$ | $3,843.23$ |
|  | - | - |  |
| AUD Subsidies of state budget |  | - | - |
| 7. Depreciation fund |  | - | - |
|  |  |  |  |

INCOME STATEMENT (consolidated)
Quarter 2/ 2009

|  |  |  |  | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | Code | Quarter 2 |  | Accumulation |  |
|  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 |
| 1. Sales |  | 2.728.190.151.711 | 2.112.497.243.916 | 4.837.806.364.145 | 3.917.441.450.877 |
| 2. Deductions |  | (52.944.712.595) | (43.979.643.217) | (93.979.460.048) | (76.375.222.845) |
| 3. Net sales and services (10=01-03) |  | 2.675.245.439.116 | 2.068.517.600.699 | 4.743.826.904.097 | 3.841.066.228.032 |
| 4. Cost of goods sold |  | (1.670.178.194.694) | (1.346.582.149.304) | (3.067.992.612.417) | (2.592.909.305.199) |
| 5. Gross profit (20=10-11) |  | 1.005.067.244.422 | 721.935.451.395 | 1.675.834.291.680 | 1.248.156.922.833 |
| 6. Financial incomes |  | 49.949.276.154 | 50.246.253.305 | 249.196.593.381 | 179.750.924.109 |
| 7. Financial expenses |  | (115.792.252.453) | (66.221.635.775) | (160.450.495.884) | (152.946.926.290) |
| 8. Selling expenses |  | (311.896.426.913) | (227.286.591.049) | (528.786.515.231) | (430.960.871.667) |
| 9. General \& administrative expenses |  | (69.558.448.826) | (60.811.477.436) | (129.418.259.066) | (118.804.300.480) |
| 10. Net operating profit $\{30=20+(21-22)-(24+25)\}$ |  | 557.769.392.384 | 417.862.000.440 | 1.106.375.614.880 | 725.195.748.505 |
| 11. Other income |  | 26.997.441.054 | 25.750.307.620 | 52.564.898.003 | 65.661.517.339 |
| 12. Other expenses |  | (1.332.987.918) | (1.293.875.683) | (6.463.744.887) | (3.828.271.517) |
| 13. Other profit (40=31-32) |  | 25.664.453.136 | 24.456.431.937 | 46.101.153.116 | 61.833.245.822 |
| 14. Loss in joint-venture |  |  | (21.421.927.463) |  | (34.958.427.463) |
| 15. Profit before tax (50=30+40) |  | 583.433.845.520 | 420.896.504.914 | 1.152.476.767.996 | 752.070.566.864 |
| 16. Current corporate income tax expenses |  | (25.465.921.281) | (46.495.189.276) | (130.166.369.562) | (82.531.527.539) |
| 17. Deferred corporate income tax expenses |  | 6.522.018.916 | 9.772 .635 .806 | 23.320.474.617 | 9.772.635.806 |
| 18. Profit after tax (60=50-51-52) |  | 564.489.943.155 | 384.173.951.445 | 1.045.630.873.051 | 679.311.675.132 |
| Allocation: |  |  |  |  |  |
| - Minority shareholder |  | 9.861.783.028 | (6.593.491.504) | 896.731.885 | (7.178.781.410) |
| - Parent company's shareholder |  | 554.628.160.127 | 390.767.442.949 | 1.044.734.141.166 | 686.490.456.542 |
| 19. EPS |  | 3.164 | 2.229 | 5.959 | 3.917 |

## CASH FLOW STATEMENT (consolidated)

Quarter 2/ 2009 (Indirect method)
Unit: VND

| Items | Code | Quarter 1/2008 (consolidated) | Quarter 1/2007 (unconsolidated) |
| :---: | :---: | :---: | :---: |
| I. CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |
| 1. Profit before tax | 1 | 1.152.476.767.996 | 752.070.566.864 |
| 2. Adjustment in accounts |  |  |  |
| Fixed assets depreciation | 2 | 109.940.628.290 | 79.697.412.617 |
| Provisions | 3 | 91.900.912.259 | 104.302.545.492 |
| Unrealized foreign exchange difference loss/gain | 4 | 26.428.792.940 | (2.374.445.256) |
| Loss/gain from investments | 5 | (187.610.716.767) | (127.466.433.432) |
| Interest expenses | 6 | 2.248.546.174 | 19.686.649.475 |
| 3. Operating profit before the changes of current capital | 8 | 1.195.384.930.892 | 825.916.295.760 |
| Changes in accounts receivable | 9 | (17.264.524.639) | (103.746.781.652) |
| Changes in inventories | 10 | 533.098.536.077 | (198.045.430.796) |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 | 3.931.130.126 | (227.118.910.996) |
| Changes in prepaid expenses | 12 | (17.820.249.636) | (30.477.405.112) |
| Paid interest | 13 | (3.126.419.065) | (18.456.982.571) |
| Paid corporate income tax | 14 | (281.268.132.569) | (11.550.090.212) |
| Other receivables | 15 | 4.705.854.078 | 2.122.645.497 |
| Other payables | 16 | (92.195.395.590) | (98.481.289.067) |
| Net cash provided by (used in) operating activities | 20 | 1.325.445.729.675 | 140.162.050.851 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | (214.765.218.057) | (164.744.460.107) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 | 3.622.621.660 | 2.111.566.413 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 | (801.534.300.000) | (189.034.290.000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 | 261.593.239.160 | 169.899.381.242 |
| 5. Cash paid for joining capital in other companies | 25 | - | (101.775.212.475) |
| 6. Withdrawal of capital in other companies | 26 | 134.267.250.000 | - |
| 7. Cash received from interest, dividend and distributed profit | 27 | 27.231.356.928 | 42.147.872.287 |
| 8. Capital account contributed by minority shareholders in subsidiary |  | - | 20.000.000 |
| 9. Expenses to buy additional shares of subsidiary |  | - | (3.170.492.736) |
| Net cash used in investing activities | 30 | (589.585.050.309) | (244.545.635.376) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 3.646.400.000 | - |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 | - | 450.315.193.800 |
| 4. Cash paid to principal debt | 34 | (183.240.218.000) | (4.981.718.000) |
| 5. Cash paid to financial lease debt | 35 | - | - |
| 6. Dividend, profit paid for owners | 36 | - | (173.854.790.000) |
| Net cash (used in) provided by financing activities | 40 | (179.593.818.000) | 271.478.685.800 |


| Net cash during the period ( $20+30+40$ ) | 50 | 556.266.861.365 | 167.095.101.275 |
| :---: | :---: | :---: | :---: |
| Cash and cash equivalents at beginning of year | 60 | 338.653.634.582 | 117.818.399.217 |
| Influence of foreign exchange fluctuation | 61 | (19.109.589.354) | 1.995.212.824 |
| Cash and cash equivalents at end of yearø ( $50+60+61$ ) | 70 | 875.810.906.593 | 286.908.713.316 |

